

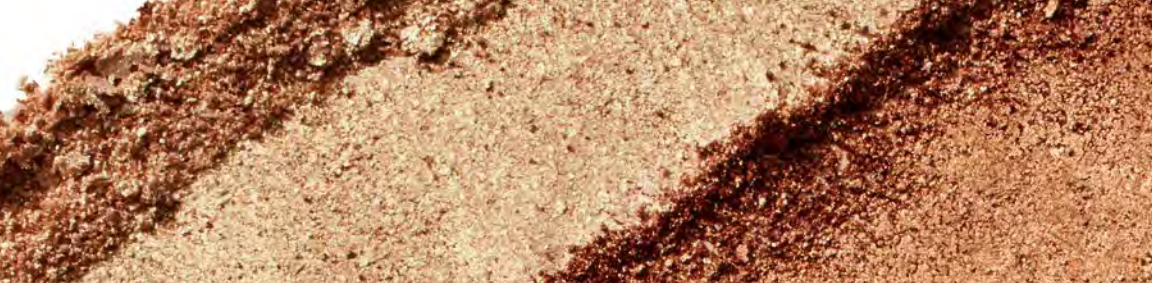
FALL 2022

MARY KAY[®]

the LOOK

**FUN FOR FALL.
FUN FOR ALL.**

NEW TREND-LOVING
HUES, SKIN PAMPERERS
AND MORE!



FALL for ALL

Wouldn't it be great if looking and feeling your best could just fall into place? Well, it can! Get ready for *Mary Kay*® products that are not just fun for fall, they're fun for all. Beauty-lovers, indulge in the new *Mary Kay*® Beauty Box, filled with an assortment of beauty and self-care must-haves specially curated with you in mind. You're also sure to fall for the new 2-step sheet mask – it's the ultimate portable pampering treat! Your lips will love the cushiony comfort of gel lipsticks in two new shades. They pair nicely with a perfect-for-fall eye palette of six warm-hued shades formulated with high purity and light-reflective pigments! And we haven't forgotten the guys, who will brush up on their beard care with a new beard wash and the return of the hugely popular beard oil.

So let's have a **Fall for All!** Contact me, and I can help you find the perfect products for you. (And her. And him ...)



**Your Mary Kay Independent
Beauty Consultant**



UNBOX A BEAUTIFUL EXPERIENCE!

Introducing an exciting new way to discover Mary Kay! From beauty faves to self-care must-haves, we invite you to step into fall with our top picks of the season. You're sure to find your new favorites as you build your beauty collection, leave your worries behind and indulge in some "me" time.

New!

Limited-Edition[†] **Mary Kay® Beauty Box, \$48**



Great
gifting
idea!

Each product was hand-selected by a team of beauty experts and packaged together with love in a special box – so it's ready to give!

GO GREEN!

One individual can make a difference. Together, we can change the world. Join us in our sustainability efforts by recycling this box and its filler.

THIS BEAUTY-FULL ASSORTMENT INCLUDES:

Clear Proof® Deep-Cleansing Charcoal Mask
Lash Love Fanorama® Mascara

Mary Kay® Liquid Eye Shadow in Pink Starlight
Mary Kay® Hydrogel Eye Patches Samples,
two pairs



Great
Value!

Receive \$57 worth of suggested retail products for only \$48!
Plus, get two FREE pairs of Hydrogel Eye Patches samples!



UNBOX BEAUTY BLISS! ✨

Share your unboxing experience,
and tag @marykayus with the
hashtag #MaryKayBeautyBox.

1, 2, LOOK AT YOU!

Mask your way to refreshed and hydrated skin at home or on the go with the special-edition[†] *Mary Kay*[®] 2-Step Hydrating Sheet Mask.

NEW! Special-Edition[†]
***Mary Kay*[®] 2-Step**
Hydrating Sheet Mask,
\$40, pk./8



THE ESSENCE OF PAMPERING

It's the ultimate portable pampering treat! A single-serving, airtight pouch keeps the gel essence separate from the dry sheet mask until you're ready to use it.



GO ON, GIVE IT A SQUEEZE!

And enjoy hydration at your fingertips! The gel essence is filled with skin-conditioning ingredients known to moisturize and soften skin. And since it's packaged separately from the dry mask, you can create a fun hydration experience whenever you're ready to be pampered. Simply fold the pouch to break the inner seal, then squeeze the gel essence and massage it into the sheet mask. Apply the mask onto your face and relax. It's easy, portable pampering, perfect for daytime, nighttime, travel time, anytime!

HOW TO USE:

STEP
1

FOLD



SQUEEZE



STEP
2

MASSAGE



APPLY



SIX FALL-INSPIRED SHADES. ENDLESS POSSIBILITIES.

Every fall, the leaves turn the most glorious shades, so why shouldn't your eye shadow? Enjoy endless combinations of six warm hues to create looks that are uniquely you.

New! Limited-Edition[†] *Mary Kay*[®]
Warm Hues Eye Shadow Palette, \$39



SEAMLESSLY BLENDED HUES

Create your makeup masterpiece one brush at a time with the impeccably crafted *Mary Kay*[®] eye shadow brushes. The fabulous flexibility of feather-soft bristles allows them to hug every contour and blend beautifully.

Mary Kay[®] All-Over Eye Shadow Brush, \$12

Mary Kay[®] Eye Blending Brush, \$12

Mary Kay[®] Eye Smudger Brush, \$12



Kelsey is wearing *Mary Kay*® Gel Semi-Matte Lipstick in Subdued Nude.



Noni is wearing *Mary Kay*® Gel Semi-Shine Lipstick in Sunset Peach.

KELSEY IS WEARING



BRONZE HORIZON

SIENNA SKIES

DREAM BIG BROWN

NONI IS WEARING



SIENNA SKIES

DREAM BIG BROWN

BRONZE HORIZON

GOLDEN POSSIBILITIES

INGRID IS WEARING



DREAM BIG BROWN

PEACH DAYDREAM

GOLDEN POSSIBILITIES

ISABELLA IS WEARING



DREAM BIG BROWN

PURPLE VIBES

GOLDEN POSSIBILITIES



Ingrid is wearing *Mary Kay*® Gel Semi-Shine Lipstick in Downtown Brown.



Isabella is wearing *Mary Kay*® Gel Semi-Matte Lipstick in Subdued Nude and *Mary Kay*® Gel Semi-Shine Lipstick in Raspberry Ice.

SAY HELLO TO NEW SHADES!

Complete your fall lipstick wardrobe with these new shades, Downtown Brown and Subdued Nude! Get all the beauty and the feel-good benefits of their gel lipstick technology.

SHINE FINISH,
FEEL-GOOD FORMULA,
GEL TECHNOLOGY



**Mary Kay® Gel Semi-Shine
Lipstick in Downtown Brown,
\$18**

SHINE BRIGHT WITH
DOWNTOWN BROWN.

Illuminate your lips with the timeless sophistication of Downtown Brown, featuring a semi-shine finish. Experience the gel technology that glides on like silk and hugs your lips with cushiony comfort. It's the perfect lipstick to let yourself shine!



**MATTE FINISH,
LONG-LASTING WEAR,
STAY-TRUE COLOR**



**Mary Kay® Gel Semi-Matte
Lipstick in Subdued Nude, \$18**

**BOOST YOUR MOOD
WITH SUBDUED NUDE.**

Your lipstick collection is incomplete without this go-with-anything, anytime shade of Subdued Nude. You'll love its cushiony, feel-good formula with a semi-matte finish.



COMPLEMENT YOUR LIPS!

These new shades were designed to complement the limited-edition* *Mary Kay®* Warm Hues Eye Shadow Palette as well as other *Mary Kay®* eye shadows.

**NEW! Limited-Edition* *Mary Kay®*
Warm Hues Eye Shadow Palette, \$39**



LIP LOOKS FOR ALL!

No matter what finish you're looking for, Mary Kay has a lip product for you! Discover a variety of shades and textures that are sure to lift your spirits one glide at a time.

NONDRYING, VELVETY MATTE FINISH



Formulated with gel microsphere technology for rich, stay-true color that lasts for hours – without leaving lips looking or feeling dry. Now in 13 gorgeous shades.

Mary Kay® Gel Semi-Matte Lipstick, \$18 each

NONSTICKY, HIGH-SHINE GLOSS



Delivers a nontacky, nonsticky layer of shine. Glides on smoothly with no drag and delivers instant moisture. In 14 lip-loving shades.

Mary Kay Unlimited® Lip Gloss, \$16 each

RADIANT COLOR WITH LUMINOUS SHINE



This lightweight gel formula provides long-lasting wear without drying lips. Highly pigmented shades provide intense, stay-true color. Now in 13 gorgeous shades.

Mary Kay® Gel Semi-Shine Lipstick, \$18 each

UNAPOLOGETICALLY LUSCIOUS AND HYDRATING



Delivers rich color and a brilliant shine finish. Created with conditioners such as sunflower oil and vitamin E to nourish lips, it immediately hydrates lips. In eight luxe shades.

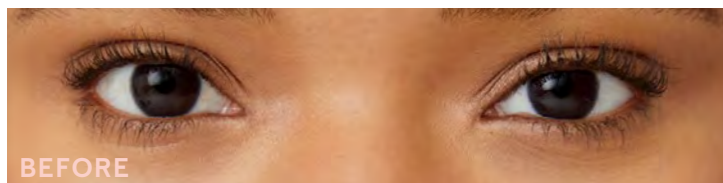
Mary Kay® Supreme Hydrating Lipstick, \$18 each

THE ULTIMATE LASH LOOK!

Get all the fringe benefits of this much-loved *Mary Kay*® mascara. This extremely volumizing, superthickening, all-in-one formula creates the look of big, bold, separated lashes that last all day.

***Mary Kay*® Ultimate Mascara™, \$16 each**

Available in Black and Black Brown



Top *Tips* to Try

- **PULL THE MASCARA WAND STRAIGHT OUT OF THE TUBE.** Avoid swirling or pumping, which can push air back into the tube and dry out your mascara.
- **INSTEAD OF JUST SWEEPING THE MASCARA WAND UPWARD,** lightly brush it back and forth across upper lashes, starting at the base of the lashes and working out.
- **LESS IS MORE WHEN APPLYING TO LOWER LASHES.** Lightly brush the mascara wand's tip back and forth across the lower lashes.
- **FOR LONGER-, THICKER-LOOKING LASHES,** reapply one or two additional coats and let mascara dry between coats.



GET THE LOOK:



Mary Kay Chromafusion® Eye Shadow in **Biscotti** (base), **Golden Mauve** (crease) and **Crystalline** (enhance), \$8 each

Mary Kay® Liquid Eye Shadow in **Pink Starlight**, \$16

Lash Love Fanorama® Mascara, \$16

Mary Kay® Eyeliner in **MK Deep Brown**, \$12



Mary Kay Chromafusion® Blush in **Shy Blush**, \$14

Mary Kay Chromafusion® Highlighter in **Glazed**, \$14



Mary Kay® Lip Liner in **Red**, \$12

Mary Kay® Gel Semi-Shine Lipstick in **Scarlet Red**, \$18

Mary Kay Unlimited® Lip Gloss in **Iconic Red**, \$16

LIPS HOW-TO:

Step 1:

Define lip line with *Mary Kay®* Lip Liner in Red.

Step 2:

Fill in lips with *Mary Kay®* Gel Semi-Shine Lipstick in Scarlet Red.

Step 3:

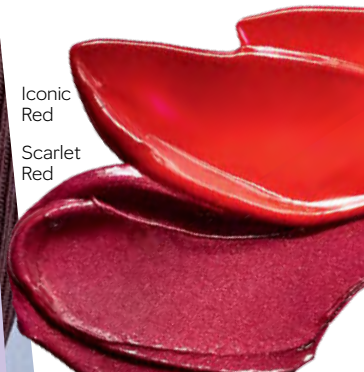
Layer lips for a high-gloss finish with *Mary Kay Unlimited®* Lip Gloss in Iconic Red.

THE REIMAGINED RED LIP

The classic, red-lip look gets a glossy update. Discover how to create this beautiful high-gloss lip with complementary eyes and cheeks.

Iconic Red

Scarlet Red



GET THE LOOK:



Mary Kay Chromafusion® Eye Shadow in **Frozen Iris** (base and crease) and **Smoky Quartz** (base and highlight), \$8 each

Mary Kay® Ultimate Mascara™ in **Black**, \$16



Mary Kay Chromafusion® Blush in **Wineberry**, \$14

Mary Kay Chromafusion® Contour in **Cocoa**, \$14

Mary Kay Chromafusion® Highlighter in **Honey Glow**, \$14



Mary Kay Unlimited® Lip Gloss in **Unique Mauve**, \$16

SINGLE-SHADE CREATION:

Step 1:

Apply *Mary Kay Chromafusion®* Eye Shadow in **Frozen Iris** and **Smoky Quartz** to your eyelid.

Step 2:

Blend, blend, blend to bring them together.

VIOLET ICE

Savor every beautiful moment with serene shades inspired by iridescent ice and lavender blooms. Blend two shades into one to create a soothing single shade.

Frozen Iris

Smoky Quartz

HIS BEST BEARD YET

His scruff deserves some awesome stuff! Round out his routine with these get-them-while-you-can beard-loving buys!

SUDS UP

This Foaming Beard Wash is designed to clean, refresh and nourish his beard and face. It is formulated with sunflower-infused surfactants rich in vitamin E, and panthenol, known for its moisturizing benefits.

HOW TO USE IT: Apply to face and beard avoiding the eye area. Rinse thoroughly with water.

Special-Edition[®] MKMen[®] Foaming Beard Wash, \$18



SHINE ON

This Beard Oil softens, shines and smells divine.

QUANTITIES ARE LIMITED.

- Conditions + softens **FACIAL HAIR.**
- Nourishes + moisturizes **BEARD AND FACE.**
- Adds shine to **FACIAL HAIR.**
- Smells like **PEPPERMINT CLARY SAGE.**

Limited-Edition[®] MKMen[®] Beard Oil, \$20



SKIN CARE BASICS FOR HIM

Good skin is always in, so give the men in your life a routine that helps them have healthy-looking skin.

MKMen®
\$80 for the regimen

Regimen includes
Daily Facial Wash, Shave Foam, Cooling After-Shave Gel and Advanced Facial Hydrator Sunscreen Broad Spectrum SPF 30.*



CLEANSE ☀️ 🌙
MKMen® Daily Facial Wash, \$18

Tough on dirt and oil and gentle on skin. Won't leave skin feeling stripped.

SHAVE ☀️
MKMen® Shave Foam, \$18

Creates a comfort zone between the razor and skin for a clean, close shave. Protects against razor burn.

CONDITION ☀️
MKMen® Cooling After-Shave Gel, \$18

Helps calm razor burn, leaving skin feeling soft and moisturized. Contains ingredients that soothe, cool and refresh the skin.

HYDRATE ☀️
MKMen® Advanced Facial Hydrator Sunscreen Broad Spectrum SPF 30,* \$26

Protects skin from damaging UVA and UVB rays. Contains an antioxidant to help fight free radicals on the skin.

AMPLIFY AGE-FIGHTING.

Experience the power of dermatology's gold-standard ingredient, pure, high-concentration retinol, with a dermocosmetic set that takes your skin care routine to the next level.

Delivers pure, potent retinol at a 0.5% clinically proven concentration

Mary Kay Clinical Solutions® Retinol 0.5, \$78



Delivers a power shot of rich fatty acids to nourish dry skin

Mary Kay Clinical Solutions® Calm + Restore Facial Milk, \$50



Mary Kay is proud to share that these *Mary Kay Clinical Solutions®* products have earned the Good Housekeeping Seal.

**Mary Kay Clinical Solutions®
Retinol 0.5 Set, \$120**

(Includes *Mary Kay Clinical Solutions®*
Retinol 0.5 and Calm + Restore Facial Milk)

NEXT-LEVEL BOOSTERS



Take wrinkle reduction to the next level with our highest concentrations of vitamin C and resveratrol.

**Mary Kay Clinical Solutions®
C + Resveratrol
Line-Reducer, \$38**



Experience science's powerhouse hydrators that deliver advanced aid to dry skin.

**Mary Kay Clinical Solutions®
HA + Ceramide
Hydrator, \$38**

RESET & REPAIR

Target the multiple reasons why skin ages with a set that addresses wrinkles, uneven skin tone, firmness and more!

TimeWise Repair® Volu-Firm® Set, \$215

Save \$41 when you buy the set!



Mary Kay is proud to share that the *TimeWise Repair® Volu-Firm® Set* has earned the Good Housekeeping Seal.

STEP 1:

CLEANSE ☀️ 🌙

***TimeWise Repair® Volu-Firm®
Foaming Cleanser, \$30***

Gently sweep away complexion-dulling impurities while leaving skin feeling deeply cleansed, revitalized and hydrated.

STEP 2:

LIFT ☀️ 🌙

***TimeWise Repair® Volu-Firm®
Advanced Lifting Serum, \$74***

Reclaim your triangle of youth, and leave skin feeling softer, smoother and more moisturized.*

STEP 3:

RESTORE ☀️

***TimeWise Repair® Volu-Firm®
Day Cream Sunscreen Broad
Spectrum SPF 30,* \$54***

Protect your skin against UVA/UVB damage while helping to support its natural collagen.†

STEP 3:

REACTIVATE 🌙

***TimeWise Repair® Volu-Firm®
Night Treatment With Retinol, \$54***

Fight the appearance of deep lines and wrinkles while you sleep.

STEP 4:

REAWAKEN ☀️ 🌙

***TimeWise Repair® Volu-Firm®
Eye Renewal Cream, \$44***

Target visible deep lines, dark circles, sagging, bags and upper eyelid droop.

*Based on panelists who agreed with statements in a six-week independent consumer study in which 195 women used the serum twice a day

†Based on in vitro testing of key ingredients

"ME" TIME IN 3D

Upgrade your skin care routine with a fan-favorite set that's infused with the *Age Minimize 3D*® Complex to defend, delay and deliver for younger-looking skin.

TimeWise

Miracle Set 3D®, \$120

Save \$12 when you buy the set!



Mary Kay is proud to share that the *TimeWise Miracle Set 3D*® has earned the Good Housekeeping Seal.



STEP 1:

CLEANSE ☀️ 🌙

TimeWise® Age Minimize 3D® 4-in-1 Cleanser, \$26

Remove complexion-dulling impurities, and leave skin feeling clean and exfoliated.

STEP 2:

PROTECT ☀️

TimeWise® Age Minimize 3D® Day Cream SPF 30 Broad Spectrum Sunscreen,* \$34

Re-energize your skin's natural glow while protecting it against UVA/UVB rays.

STEP 2:

REPLENISH 🌙

TimeWise® Age Minimize 3D® Night Cream, \$34

Smooth on before bed, and wake up to skin that looks firmer and feels rejuvenated.

STEP 3:

BRIGHTEN EYES ☀️ 🌙

TimeWise® Age Minimize 3D® Eye Cream, \$38

Help improve the appearance of dark circles, under-eye puffiness, fine lines and wrinkles.

PINK & POWERFUL

Add these skin-loving superstars to your routine to experience more pink power.



***TimeWise® Firming
Eye Cream, \$34***



***TimeWise
Replenishing
Serum C+E®, \$60***



***TimeWise®
Microdermabrasion
Plus Set, \$58***



***Mary Kay® Micellar
Water, \$18***

BOTANICAL BLISS

Gentle. Simple. Effective.
The *Botanical Effects*®
regimen is pure bliss when
it comes to easy-to-use,
antioxidant-infused skin care.

***Botanical Effects*®**
\$60 for the regimen

Regimen includes Cleansing Gel,
Refreshing Toner and Moisturizing Gel.



STEP 1:

CLEANSE ☀️))
***Botanical Effects*® Cleansing
Gel, \$20**

Cleans deeply and effectively
and even dissolves all traces of
oil. Skin feels smooth, nourished
and clean.

STEP 2:

TONE ☀️))
***Botanical Effects*® Refreshing
Toner, \$20**

Traces of dirt are wiped away as
are complexion-dulling dead skin
cells. Helps control shine.

STEP 3:

MOISTURIZE ☀️))
***Botanical Effects*® Moisturizing
Gel, \$20**

Quick-absorbing gel does not
feel greasy, yet it moisturizes for
12 hours. Skin feels soft, smooth
and fresh.

BREAK FREE FROM BREAKOUTS.

Make breakouts a thing of the past with our fast-acting *Clear Proof*® Acne System.

***Clear Proof*®
Acne System, \$50**

Save \$16 when you buy the set!

System includes Clarifying Cleansing Gel,* Blemish Control Toner,* Acne Treatment Gel* and Oil-Free Moisturizer for Acne-Prone Skin.

1

2

4

3

**ADD ON FOR
CLEARER-
LOOKING SKIN.**

***Clear Proof*®
Deep-Cleansing
Charcoal Mask, \$25**

Two or three times a week, unclog pores with the power of activated charcoal.

STEP 1:

CLEANSE ☀️ 🌙
***Clear Proof*® Clarifying
Cleansing Gel,* \$18**

Gently removes dirt, oil and complexion-dulling impurities while helping to reduce and control shine.

STEP 2:

CONTROL ☀️ 🌙
***Clear Proof*® Blemish
Control Toner,* \$16**

Tones without overdrying and helps exfoliate dead surface skin cells.

STEP 3:

TARGET ☀️ 🌙
***Clear Proof*® Acne
Treatment Gel,* \$12**

Clears up blemishes and helps to visibly reduce the redness and size of pimples.

STEP 4:

MOISTURIZE ☀️ 🌙
***Clear Proof*® Oil-Free
Moisturizer for
Acne-Prone Skin, \$20**

Replenishes moisture to provide balanced hydration with no oily or greasy feel.

INDULGE IN NATURALLY DERIVED[†] INGREDIENTS.

Each *Mary Kay Naturally*[®] product is bursting with skin-benefiting, naturally derived[†] ingredients for gorgeous, healthy-looking skin.

***Mary Kay Naturally*[®]**

99.49%
natural
origin*

100%
natural
origin**

100%
natural
origin**

100%
natural
origin**



Mary Kay Naturally[®] products are clinically shown to be suitable for sensitive skin.



***Mary Kay Naturally*[®] Purifying Cleanser, \$28**

Infused with skin-soothing cornflower floral water and sweet almond oil, helps remove dirt and leaves skin feeling nourished and soothed.

***Mary Kay Naturally*[®] Nourishing Oil, \$50**

Leaves skin feeling hydrated and contains a blend of sweet almond, olive and sesame oils.

***Mary Kay Naturally*[®] Exfoliating Powder, \$36**

Gently exfoliates skin, thanks to hydrogenated castor oil and citric acid.

***Mary Kay Naturally*[®] Moisturizing Stick, \$30**

Made with candelilla wax and beeswax, it relieves dry skin, anywhere, anytime.

[†]At least 90% of ingredients are derived from natural sources processed in allowance with third-party standards – currently the COSMOS standard. Natural sources include water, plants, minerals, ingredients of mineral origin and other agricultural ingredients. For more information, go to marykay.com/naturally.

*This means that 99.49% of ingredients are derived from natural sources processed in allowance with third-party standards – currently the COSMOS standard.

**This means that 100% of ingredients are derived from natural sources processed in allowance with third-party standards – currently the COSMOS standard.



YOU WON'T BELIEVE YOUR EYES!

Undereyes are prone to unique concerns such as fatigue, puffiness and dark circles. That's why products dedicated to this area are key. Whether you need a burst of hydration, a tired-eye refresher or an undereye puffiness reducer, these products have specific benefits designed to target the delicate skin around the eyes.

①

IF YOU WANT A REFRESHING BURST OF HYDRATION:
Mary Kay® Hydrogel Eye Patches, \$40, pk./30 pairs

These shimmering pink patches are clinically shown* to instantly boost skin hydration.

②

IF YOU WANT TO REVIVE TIRED-LOOKING EYES:
Indulge® Soothing Eye Gel, \$18
Calms, cools and refreshes tired-looking eyes.

③

IF YOU WANT TO ADDRESS VISIBLE SIGNS OF AGING AND FATIGUE:
TimeWise® Age Minimize 3D® Eye Cream, \$38

Helps improve the appearance of dark circles, undereye puffiness, fine lines and wrinkles.

④

IF YOU WANT TO GIVE YOUR EYES A LIFTED LOOK:
TimeWise Repair® Volu-Firm® Eye Renewal Cream, \$44

Minimizes the appearance of deep wrinkles, and firms and tones sagging skin around eyes after two weeks.**

⑤

IF YOU WANT YOUR UNDEREYE BAGS TO FADE LIKE MAGIC:
Mary Kay® Instant Puffiness Reducer, \$35

An eye essential that's clinically shown* to instantly reduce the look of puffiness under the eyes.

*Based on bioinstrument testing

**Results based on a four-week independent consumer study during which 180 women used the product twice daily for the duration of the study

†Results based on an independent expert evaluator assessing 28 panelists during a six-hour clinical study



Scan to see more.

BEAUTY EDITORS' PICKS

Beauty editors are falling for these *Mary Kay*® faves! Here is a small selection of coverage from the beginning of 2022.

Mary Kay Clinical Solutions® HA + Ceramide Hydrator, \$38



As seen in

• *Cosmopolitan*
March 2022



Mary Kay Clinical Solutions® C + Resveratrol Line-Reducer, \$38



As seen on

• *Forbes.com*
Feb. 28, 2022



Mary Kay® Silky Setting Powder, \$20



As seen in

• *ESSENCE*
March/April 2022

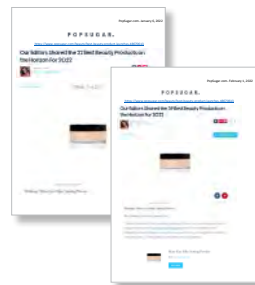


• *People en Español*
March 2022



As seen on

• *PopSugar.com*
Jan. 6 and Feb. 1, 2022



Clear Proof® Deep-Cleansing Charcoal Mask, \$25



As seen in

• *Good Housekeeping*
March 2022



Lash Love® Mascara, \$16



As seen on

• *Byrdie.com*
Feb. 6, 2022



With a Mary Kay business,
*it just fits!*TM



From the potential to earn extra income to making new connections and learning new skills – they can all be a part of a Mary Kay business. And the best part? **YOU choose** how to grow with small steps or big leaps and everything in between. *Don't you love when something just fits?*



*Make it fit
for you!*

MARYKAY.COM/ITJUSTFITS



LEARN MORE.

“I am an assistant principal at an elementary school. Mary Kay fits my life because I can still be in education... have girlfriend time, build confidence and impact other women.”

ALLISON HINES,
INDEPENDENT
SALES DIRECTOR

MARY KAY



AGE-DEFYING

TimeWise®**TimeWise****Miracle Set 3D®, \$120**

Breakthrough three-dimensional approach to skin aging.

Set includes:

TimeWise® Age Minimize 3D®

Normal/Dry or Combination/Oily

4-in-1 Cleanser, \$26,
4.5 oz.

Day Cream SPF 30 Broad Spectrum Sunscreen,* \$34,
1.7 oz.

Night Cream, \$34,
1.7 oz.

Eye Cream, \$38,
.5 oz.

TimeWise® 3-in-1 Cleansing Bar (with soap dish), \$24, 5 oz.

A customer favorite, bar none!



TimeWise® Age Minimize 3D® Day Cream, (non-SPF), \$34,
1.7 oz.
Available in Normal/Dry or Combination/Oily



TimeWise Miracle Set 3D The Go Set®, \$28
Travel-sized set



TimeWise® Age-Fighting Moisturizer, (non-SPF), \$28, 3 fl. oz.
Available in Normal/Dry or Combination/Oily



TimeWise® Microdermabrasion Plus Set, \$58

TimeWise® Microdermabrasion Refine, \$36, 2.5 oz.

TimeWise® Pore Minimizer, \$28, 1 fl. oz.

Get the look of **polished, younger skin** and **significantly smaller pores.**

**Mix & Mask, \$49**

Includes:

- **TimeWise® Moisture Renewing Gel Mask, \$24, 3 oz.**
- **Clear Proof® Deep-Cleansing Charcoal Mask, \$25, 4 oz.**



TimeWise® Moisture Renewing Gel Mask, \$24, 3 oz.

- 10 pampering minutes.
- 10 skin-renewing benefits.



TimeWise Replenishing Serum C+E®, \$60, 1.5 fl. oz.

Plus up your skin care with the **power of vitamins C+E.**



TimeWise® Firming Eye Cream, \$34, .5 oz.

- Fights the look of **fine lines** and **wrinkles** around eyes.
- **Visibly firms.**
- **Brightens.**
- **Moisturizes.**



TimeWise® Tone-Correcting Serum, \$48, 1 fl. oz.

Dramatically **evens the appearance** of skin tone.



TimeWise® Age-Fighting Lip Primer, \$25, .05 oz.

Fights the look of **fine lines** and **wrinkles** on and around the lips.



TimeWise Body Targeted-Action® Toning Lotion, \$34, 8 fl. oz.

Hydrates skin and helps it look more **firm, toned** and **defined.**



DERMOCOSMETIC SOLUTIONS

Mary Kay Clinical Solutions®

Mary Kay Clinical Solutions® Retinol 0.5 Set, \$120

Save **\$8** when you buy the set!



Mary Kay Clinical Solutions® Retinol 0.5, \$78, 1 fl. oz.

Mary Kay Clinical Solutions® Calm + Restore Facial Milk, \$50, 2.5 fl. oz.



Mary Kay Clinical Solutions® C + Resveratrol Line-Reducer, \$38, .5 fl. oz.



Mary Kay Clinical Solutions® HA + Ceramide Hydrator, \$38, .5 fl. oz.

ADVANCED AGE-DEFYING

TimeWise Repair®**TimeWise Repair®
Volu-Firm® Set, \$215**

Scientifically innovative products for the advanced signs of aging.

Set includes:**TimeWise Repair®
Volu-Firm®**

For all skin types

**Foaming
Cleanser, \$30,**

4.5 oz.

**Advanced Lifting
Serum, \$74,**

1 fl. oz.

**Day Cream Sunscreen
Broad Spectrum
SPF 30,* \$54, 1.7 oz.****Night Treatment
With Retinol, \$54,**

1.7 oz.

**Eye Renewal
Cream, \$44,**

.5 oz.

**TimeWise Repair®
Revealing Radiance®
Facial Peel, \$68, 1.7 oz.**

Uses glycolic acid to impact multiple surface layers.

**TimeWise Repair®
Volu-Fill® Deep
Wrinkle Filler, \$50,**

.5 oz.

Immediately fills in deep wrinkles.

**TimeWise Repair®
Lifting Bio-Cellulose
Mask, \$70, pk./4**

Intensive facial treatment that delivers lifting and firming benefits.

**TimeWise Repair
Volu-Firm The Go Set®, \$38**

Travel-sized set



NATURALLY DERIVED**

Mary Kay Naturally®

Our first natural-certified skin care line.



To learn more about the COSMOS standard, see cosmos-standard.org/about-the-cosmos-standard.



**Purifying
Cleanser, \$28,**
4.5 oz.



**Exfoliating
Powder, \$36,**
2.64 oz.



**Moisturizing
Stick, \$30,**
.38 oz.



**Nourishing
Oil, \$50,**
1 fl. oz.

SIMPLE SOLUTIONS

Botanical Effects®**Regimen, \$60**

A simple three-piece set that keeps skin nourished, refreshed and healthy-looking.

Regimen includes

Cleansing Gel, Refreshing Toner, Moisturizing Gel.



**Cleansing
Gel, \$20,**
4.5 oz.



**Refreshing
Toner, \$20,**
5 fl. oz.



**Moisturizing
Gel, \$20,**
3 oz.

**Formula 1 (Dry) or
Formula 2 (Normal)
Regimen, \$72**

A simple regimen infused with the goodness of botanicals.

Regimen includes Cleanse, Mask, Freshen, Hydrate.



Cleanse,
\$18, 4 oz.



Mask,
\$18, 4 oz.



Freshen,
\$18, 5 fl. oz.



Hydrate,
\$18, 3 fl. oz.

ACNE SOLUTIONS

Clear Proof®**Clear Proof®
Acne System, \$50**

Clinically shown to provide clearer skin in just 7 days.**

System includes Clarifying Cleansing Gel,* Blemish Control Toner,* Acne Treatment Gel,* Oil-Free Moisturizer for Acne-Prone Skin.



**Clarifying
Cleansing
Gel,* \$18,**
4.5 oz.



**Blemish
Control
Toner,* \$16,**
5 fl. oz.



**Acne
Treatment
Gel,* \$12,**
1 oz.



**Oil-Free
Moisturizer
for Acne-
Prone Skin,
\$20, 3 fl. oz.**



**Clear Proof
The Go Set®,
\$24**

Travel-sized set



**Deep-
Cleansing
Charcoal
Mask, \$25,**
4 oz.

AGE-DEFYING

MKMen®**Regimen, \$80**

Regimen includes Daily Facial Wash, Shave Foam, Cooling After-Shave Gel, Advanced Facial Hydrator Sunscreen Broad Spectrum SPF 30.*



**Daily
Facial
Wash,
\$18,**
4.5 fl. oz.



**Advanced
Facial
Hydrator
Sunscreen
Broad
Spectrum
SPF 30,* \$26,**
3 fl. oz.



**Shave
Foam,
\$18,**
6.5 oz.



**Cooling
After-
Shave
Gel, \$18,**
2.5 fl. oz.

**At least 90% of ingredients are derived from natural sources processed in accordance with third-party standards – currently the COSMOS standard. Visit marykay.com/naturally to learn more.

*Based on a 12-week independent clinical study

Mary Kay® Oil-Free Eye Makeup Remover, \$18, 3.75 fl. oz.
Gently removes eye makeup.



Mary Kay® Micellar Water, \$18, 5 fl. oz.
Versatile way to cleanse skin. Gentle, yet effective. No need to rinse.



DRY SKIN
Mary Kay® Intense Moisturizing Cream, \$34, 1.8 oz.



NORMAL, COMBINATION AND OILY SKIN
Mary Kay® Oil-Free Hydrating Gel, \$34, 1.8 oz.



VERY DRY SKIN
Mary Kay® Extra Emollient Night Cream, \$16, 2.1 oz.



Mary Kay® Instant Puffiness Reducer, \$35, .35 oz.

Clinically shown** to instantly reduce the look of puffiness under the eyes.



Indulge® Soothing Eye Gel With Calming Influence® Botanical Blend, \$18, .4 oz.
Refresh a tired-looking appearance with this cool, soothing gel.



Mary Kay® Hydrogel Eye Patches, \$40, pk./30 pairs, 3.5 oz.

Hydrates, soothes and cools eyes and helps with the look of puffiness and dullness.



Mint Bliss™ Energizing Lotion for Feet & Legs, \$12, 3 fl. oz.



Mary Kay® Berry & Vanilla Scented Shower Gel, \$14, 6.7 fl. oz.



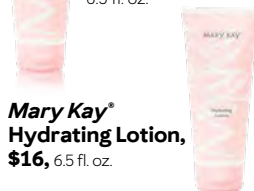
Mary Kay® Berry & Vanilla Scented Body Lotion, \$14, 6.7 fl. oz.

Mary Kay® Apple & Almond Scented Shower Gel, \$14, 6.7 fl. oz.



Mary Kay® Apple & Almond Scented Body Lotion, \$14, 6.7 fl. oz.

Mary Kay® 2-In-1 Body Wash & Shave, \$16, 6.5 fl. oz.



Mary Kay® Hydrating Lotion, \$16, 6.5 fl. oz.

Hello, Clean, \$32

Includes:

- **Mary Kay® 2-In-1 Body Wash & Shave, \$16, 6.5 fl. oz.**
- **Mary Kay® Hydrating Lotion, \$16, 6.5 fl. oz.**



White Tea & Citrus

Satin Body® Revitalizing Shea Scrub, \$20, 6.5 oz.

Exfoliates and immediately buffs away dry skin.

Satin Body® Indulgent Shea Wash, \$20, 6.5 fl. oz.

Cleanses and soothes dry skin with an enveloping lather.

Satin Body® Silkening Shea Lotion, \$20, 6.5 fl. oz.

Provides immediate relief from dryness.

Satin Body® Whipped Shea Crème, \$24, 4 oz.

A rich, luxurious indulgence.



White Tea & Citrus

Satin Lips® Set, \$22

Buffs away dry skin, then moisturizes to help keep lips soft.

Satin Lips® Shea Sugar Scrub, \$12, .3 oz.

Satin Lips® Shea Butter Balm, \$12, .3 oz.



Get this adorable cello gift bag **FREE*** with every **Satin Lips® Set** purchase. (Ribbon not included)

*Available from participating Independent Beauty Consultants only



White Tea & Citrus Satin Hands® Pampering Set, \$36

Set includes a fragrance-free protecting softener, a scented shea scrub, a scented shea cream and a giftable bag.

Also sold separately:

White Tea & Citrus Satin Hands® Nourishing Shea Cream, \$12, 3 oz.



Fragrance-Free Satin Hands® Pampering Set, \$36

Set includes a fragrance-free protecting softener, a shea scrub, a shea cream and a giftable bag.

Also sold separately:

Fragrance-Free Satin Hands® Nourishing Shea Cream, \$12, 3 oz.



Fragrance-Free Satin Hands® Shea Hand Soap, \$10, 6.5 oz.



Fragrance-Free Satin Hands® Shea Hand Sanitizer,* \$8, 1.7 fl. oz.



Beauty Blotters®
Oil-Absorbing
Tissues, \$8,
pk./75 tissues



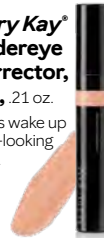
Mary Kay®
Oil
Mattifier,
\$20, .6 fl. oz.
Absorbs oil and
helps control
shine for eight
hours.



Mary Kay®
Foundation
Primer Sunscreen
Broad Spectrum
SPF 15,* \$20, 1 fl. oz.
Apply under foundation
to enhance wear
and perfect skin.



Mary Kay®
Undereye
Corrector,
\$16, 21 oz.
Helps wake up
tired-looking
eyes.



Mary Kay®
Makeup
Finishing Spray
by Skindinavia,
\$20, 2 fl. oz.
When makeup
meltdown is not an
option, give it the
staying power to
last up to 16 hours.



Mary Kay®
Perfecting
Concealer,
\$16, 21 oz.



light ivory	deep ivory
light beige	deep beige
light bronze	deep bronze

UVA/UVB PROTECTION

Mary Kay® CC Cream
Sunscreen Broad
Spectrum SPF 15,*
\$22, 1 fl. oz.

- Light coverage.
- Oil-free moisturization.
- UVA/UVB protection.



very light	deep
light-to-medium	very deep
medium-to-deep	

AGE-DEFYING

TimeWise®
Matte 3D
Foundation,
\$25, 1 fl. oz.



Ivory	ivory C 100	ivory C 110	ivory W 130	ivory N 140	ivory W 150	ivory N 160	
Beige	beige W 100	beige C 110	beige C 120	beige C 130	beige C 140	beige N 150	beige W 160
	beige C 170	beige W 180	beige N 190	beige N 200	beige N 210	beige C 220	
Bronze	bronze W 100	bronze W 110	bronze W 120	bronze W 130	bronze W 140	bronze W 150	bronze C 160
	bronze C 170	bronze C 180					

TimeWise®
Luminous 3D
Foundation,
\$25, 1 fl. oz.



Ivory	ivory C 100	ivory C 110	ivory W 120	ivory W 130	ivory N 140	ivory W 150	ivory N 160
Beige	beige W 100	beige C 110	beige C 120	beige C 130	beige C 140	beige N 150	beige W 160
	beige W 180	beige N 190	beige N 210	beige C 220			
Bronze	bronze W 100	bronze W 130	bronze W 150	bronze C 160	bronze C 170		

Mary Kay® Blending Brush, \$16



SHINE CONTROL

Endless Performance®
Crème-to-Powder Foundation,*
\$20, .35 oz.

(Palette and cosmetic sponge
sold separately)



*Endless Performance® Crème-to-Powder
Foundation contains a small amount of fragrance.

ivory 1	ivory 2	ivory 3	ivory 4
ivory 5	beige 1	beige 2	beige 3
beige 4	beige 5	beige 6	bronze 1
bronze 2	bronze 3	bronze 4	bronze 5

Mary Kay® Silky
Setting Powder,
\$20, .28 oz.



light ivory	light-medium ivory	medium ivory	deep ivory
light beige	light-medium beige	medium beige	deep beige
light bronze	light-medium bronze	medium bronze	deep bronze

Mary Kay® All-Over Powder Brush, \$16



Mary Kay® Sheer Mineral
Pressed Powder,
\$18, .32 oz.

Be sure to add a **Mary Kay®**
palette and applicator.

ivory 1	ivory 2
beige 1	beige 2
bronze 1	bronze 2

Mary Kay® Translucent
Loose Powder, \$18, .39 oz.

Set your makeup.
Reduce shine.



Mary Kay Chromafusion®**Eye Shadow, \$8,** .05 oz.12-hour, lifeproof formula.
Pigment-rich hues.**MATTE**

blossom	biscotti	sand castle	cashmere haze	soft heather
dusty rose	hazelnut	cinnabar	mahogany	shadow
hot fudge	espresso	merlot	evening navy	onyx

SHIMMER

crystalline	moonstone	smoky quartz	candlelight	gold status	shiny penny
rose gold	granite	sunlit rose	golden mauve	stormy	frozen iris
sweet plum	rustic	burnished bronze	moss	emerald noir	starry night

Mary Kay®**Eye Primer,****\$12,** .3 oz.

Creates a foundation demonstrated to extend eye color wear.

**Mary Kay® Liquid****Eye Shadow, \$16,**

.14 oz.

Pigment-packed color in a single swipe.

light beam

pink starlight

meteor shower

purple nova

**COAT / COMB / FAN OUT****Lash Love Fanorama® Mascara,**
\$16, .28 oz.

I ♥ black

LENGTH**Lash Love® Lengthening Mascara,**
\$16, .28 oz.

I ♥ black

DEFINITION**Lash Love® Mascara,**
\$16, .28 oz.

I ♥ black

WATERPROOF DEFINITION**Lash Love® Waterproof Mascara,**
\$16, .28 oz.

I ♥ black

EXPAND / EXTEND**Lash Intensity® Mascara,**
\$18, .32 oz.

black

VOLUME**Mary Kay® Ultimate Mascara™,**
\$16, .28 oz.**THE ULTIMATE LASH LOOK!****Mary Kay® Gel Eyeliner With Expandable Brush Applicator, \$20,**
.15 oz.

jet black

Mary Kay® Waterproof Liquid Eyeliner Pen, \$18,
.05 oz.

intense black

Mary Kay® Eyeliner, \$12, .01 oz.

mk black

mk deep brown

mk steely

Mary Kay® Volumizing Brow Tint, \$14, .14 oz.

Tints, volumizes and tames.



dark brunette

brunette

dark blonde

blonde

Mary Kay® Precision Brow Liner, \$14,
.003 oz.

Outlines, defines and fills.



black brown

dark brunette

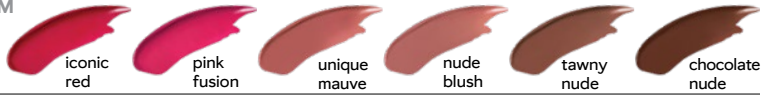
brunette

dark blonde

blonde

**Mary Kay Unlimited®
Lip Gloss, \$16,**

.13 fl. oz.
Available in 14 shades perfect for every skin tone and any occasion. Nothing but smooth, glossy goodness.

**CREAM****PEARL****SHIMMER****Mary Kay®
Supreme Hydrating Lipstick, \$18,**

.11 oz.
Immediate hydration and shades for all skin tones.

**SUPREME HYDRATING****Mary Kay®
Gel Semi-Matte Lipstick, \$18,**

.13 oz.
Color clarity with lip-cushioning gel comfort.

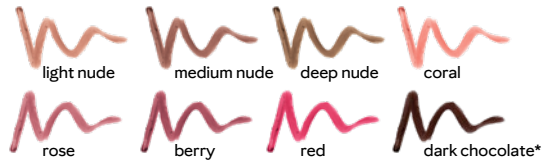
**SEMI-MATTE****Mary Kay®
Gel Semi-Shine Lipstick, \$18,**

.13 oz.
Long-lasting wear without drying lips.

**SEMI-SHINE****Mary Kay® Lip Liner, \$12, .01 oz.**

A waterproof, long-lasting, creamy formula.

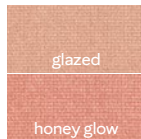
*Mary Kay® Lip Liner classic formula

**Mary Kay Chromafusion®
Blush, \$14, .17 oz.**

Long-lasting, lifeproof formula with light-reflecting pigments.

**Mary Kay Chromafusion®
Highlighter, \$14, .17 oz.**

Perfect for creating a radiant, healthy glow.

**Mary Kay Chromafusion®
Contour, \$14, .17 oz.**

Matte shades that blend seamlessly.



Skinvigate Sonic™ Skin Care System, \$75

Includes device, one Facial Cleansing Brush Head and USB cord.

Skinvigate Sonic™ Facial Cleansing Brush Heads, \$20, pk./2

Skinvigate Sonic™ Facial Massage Head, \$25, pk./1



Mary Kay® Essential Brush Collection, \$56

Set includes All-Over Eye Shadow Brush, Eye Crease Brush, Eye Smudger Brush, All-Over Powder Brush, Cheek Brush and portable clutch. Brushes also available separately.



Mary Kay® Brush Cleaner, \$12, 6 fl. oz.

Removes makeup buildup.



Mary Kay® All-Over Eye Shadow Brush, \$12

Fits naturally into the eyelid's delicate contours for easy blending.



Mary Kay® Eye Crease Brush, \$12

Designed to fit into the eyelid's contours and crease to add dimension to any eye look.



Mary Kay® Eye Smudger Brush, \$12

Designed to create detailed accents in hard-to-reach places and for easy smudging to create smoky eye looks.



Mary Kay® Eye Blending Brush, \$12

Perfectly fits the eyelid's contours to easily and evenly blend eye color.



Mary Kay® Eyebrow/Eyeliner Brush, \$10

Tames brows, blends eyebrow color, applies eyeliner and fills in brows.



Mary Kay® All-Over Powder Brush, \$16

Helps pick up and distribute the right amount of face powder.



Mary Kay® Cheek Brush, \$14

Innovative 3-in-1 shape helps enhance, sculpt and highlight cheekbones.



Mary Kay® Liquid Foundation Brush, \$14

Stipples, buffs and blends liquid foundation with ease.



Mary Kay® Blending Brush, \$16

Dense but soft bristles make flawless application easy.



Mary Kay® Cream Color Brush,* \$12

Designed to mimic fingertip application for a streak-free finish.



Palette Powder Brush, \$4.50



Palette Cheek Brush, \$2



Eye Sponges, \$2.50, pk./2



Cosmetic Sponges, \$4, pk./2

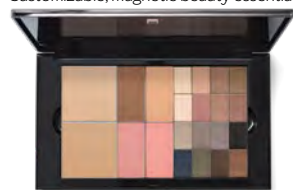


Mary Kay® Blending Sponge, \$12



Mary Kay Pro Palette® (unfilled), \$25

Customizable, magnetic beauty essential.



Mary Kay Perfect Palette® (unfilled), \$18



Mary Kay Petite Palette® (unfilled), \$10



Mary Kay® Travel Roll-Up Bag (unfilled), \$36

An all-in-one must-have organizer for your cosmetics, skin care and accessories.



Mary Kay® Mask Applicator, \$12

Maximize your masking with mess-free application and less product waste.



FRAGRANCES FOR WOMEN



Mary Kay Illuminea™ Extrait de Parfum, \$80, 1.6 fl. oz.

Belara® Eau de Parfum, \$44, 1.7 fl. oz.

Bella Belara® Eau de Parfum, \$44, 1.7 fl. oz.

Cityscape® Eau de Parfum, \$56, 1.7 fl. oz.

Enchanted Wish® Eau de Toilette, \$40, 2 fl. oz.

Forever Diamonds® Eau de Parfum, \$46, 2 fl. oz.

Live Fearlessly® Eau de Parfum, \$48, 1.7 fl. oz.

Thinking of Love® Eau de Parfum, \$36, 1 fl. oz.

Thinking of You® Eau de Parfum, \$36, 1 fl. oz.

FRAGRANCES FOR MEN



Cityscape® Cologne Spray, \$56, 2 fl. oz.

MK High Intensity® Sport Cologne Spray, \$46, 2.5 fl. oz.

MK High Intensity® Cologne Spray, \$46, 2.5 fl. oz.

MK High Intensity Ocean® Cologne Spray, \$46, 2.5 fl. oz.

Domain® Cologne Spray, \$42, 2.5 fl. oz.

True Original® Cologne Spray, \$42, 2 fl. oz.

LIMITED EDITION[†] & SPECIAL EDITION[†]

NEW! Limited-Edition[†] Mary Kay[®] Beauty Box, \$48

A specially curated collection of beauty faves and self-care must-haves.

Includes:

- *Clear Proof[®]* Deep-Cleansing Charcoal Mask, 4 oz.
- *Lash Love Fanorama[®]* Mascara, .28 oz.
- *Mary Kay[®]* Liquid Eye Shadow in Pink Starlight, .14 oz.
- *Mary Kay[®]* Hydrogel Eye Patches Samples, two pairs



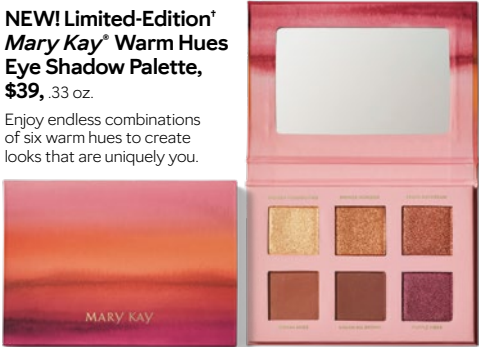
NEW! Special-Edition[†] Mary Kay[®] 2-Step Hydrating Sheet Mask, \$40, pk./8

This 2-step sheet mask delivers a fun hydration experience whenever you're ready to be pampered.



NEW! Limited-Edition[†] Mary Kay[®] Warm Hues Eye Shadow Palette, \$39, .33 oz.

Enjoy endless combinations of six warm hues to create looks that are uniquely you.



Special-Edition[†] Mary Kay[®] Travel Color Bag, \$16

This cute, convenient, Mary Kay-branded bag is the ultimate ride-along for all your color essentials.



NEW! Special-Edition[†] MKMen[®] Foaming Beard Wash, \$18, 5 fl. oz.

This Foaming Beard Wash is designed to clean, refresh and nourish his beard and face.



Limited-Edition[†] MKMen[®] Beard Oil, \$20, 1 fl. oz.

Conditions and softens facial hair. Nourishes and moisturizes both beard and skin in a peppermint clary sage scent.

Quantities are limited.



COVER MODEL

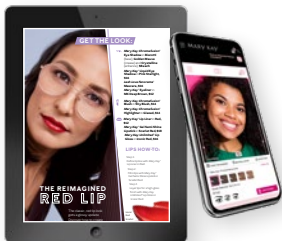


Noni is wearing *Mary Kay Chromafusion[®]* Eye Shadow in Shiny Penny, Gold Status and Mahogany; *Mary Kay[®]* Eyeliner in MK Black;

Mary Kay[®] Ultimate Mascara[™] in Black; *Mary Kay[®]* Volumizing Brow Tint in Brunette; *Mary Kay Chromafusion[®]* Blush in Golden Copper; *Mary Kay Chromafusion[®]* Contour in Cocoa; *Mary Kay Chromafusion[®]* Highlighter in Honey Glow; and *Mary Kay[®]* Gel Semi-Shine Lipstick in Downtown Brown.

GET THE LOOK!

When you download the *Mary Kay[®]* Interactive Catalog App, you can *link to color products you like* and *try them on virtually* using the *Mary Kay MirrorMe[™]* App.



Download these apps from the App Store or Google Play on your mobile device.

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BE 100% CONFIDENT!

Mary Kay Inc. stands behind its products sold by Mary Kay Independent Beauty Consultants. If for any reason you are not **completely satisfied** with any *Mary Kay[®]* product, it will be replaced without charge, exchanged or the full purchase price refunded following its return to your authorized Mary Kay Independent Beauty Consultant or, if she is no longer active, to the Company with proof of purchase.

FIND IT ALL FOR FALL!

Connect with your Mary Kay Independent Beauty Consultant to find the latest beauty must-haves of the season, from hot, new makeup hues to skin care solutions, personalized routines and more – it's all on the *Mary Kay® App!*

Search for your Mary Kay Independent Beauty Consultant by name and state.

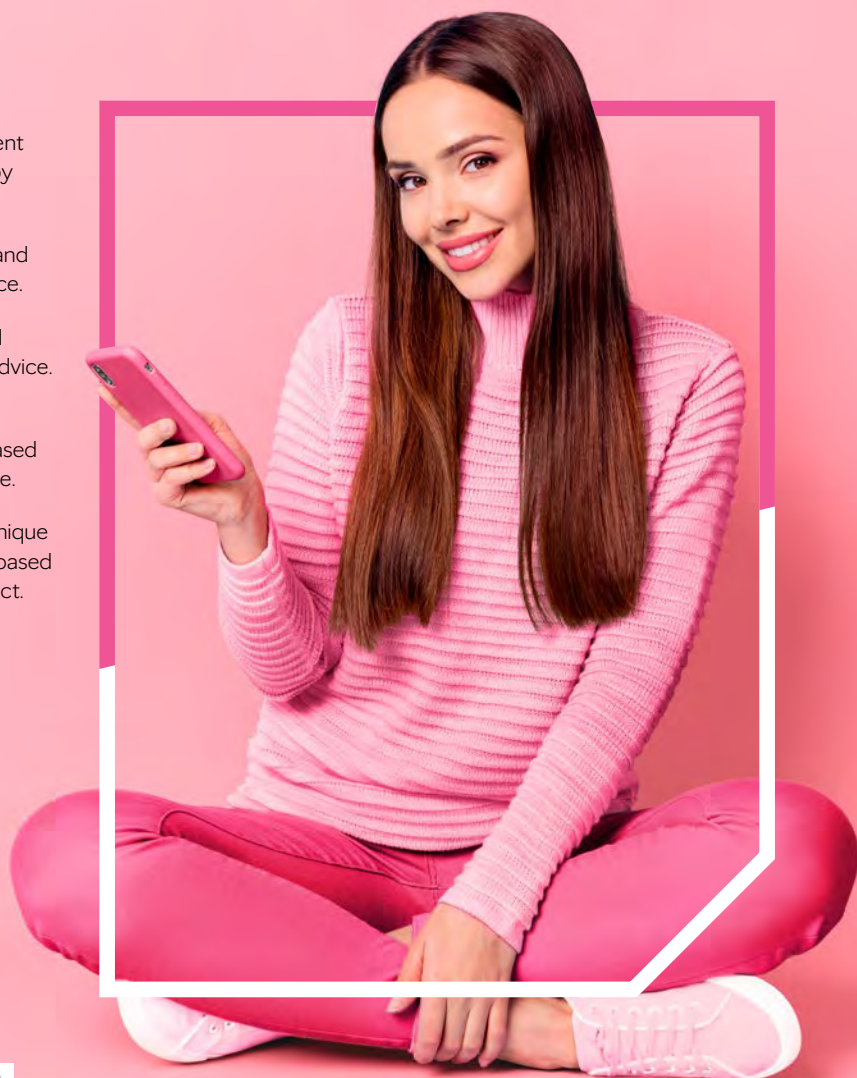
Connect with her, and order from your device.

Enjoy personalized service and beauty advice.

Receive product recommendations based on your Beauty Profile.

Create your own unique order of application based on products you select.

Create and share wish lists.



Scan the QR code to download the *Mary Kay® App*, or search for it in your app store.

Remember to opt in to push notifications to stay up to date on the latest product news and special offers!

marykay.com |

